



PROFESSIONAL  
PARTNERSHIP

TAILORED SOLUTIONS FOR DENTAL CLINIC GROUPS

TAILORED  
SOLUTIONS  
FOR DENTAL  
SUPPORT  
ORGANISATIONS  
(DSO)



## TRI® AS YOUR PERFECT PARTNER

TRI® Dental Implants has dedicated its efforts to facilitate tailored solutions for Dental Support Organisations (DSO) from around the world. Its high-quality product approach, lean and intelligent implant portfolio and yet outstanding price points make TRI® one of the leaders for institutional partners.

***Make your choice today and improve clinical performance, ease of handling and profit today!***



## SWISS QUALITY PRODUCT

PRODUCTS 100%:  
SWISS QUALITY WITH STATE-  
OF-ART TECHNOLOGY.



Production in co-operation with world-leading technology center in Switzerland which was instrumental for production technology process of STRAUMANN\* and ASTRA TECH Implant System\*

\*Trademarks are property of their respective companies



## SIMPLICITY

LEAN & INTELLIGENT IMPLANT PORTFOLIO.

- ✓ Entire portfolio of bone & tissue level implants
- ✓ ONLY one prosthetic connection for all implants
- ✓ ONLY one kit for all implant lines
- ✓ FULL compatibility to leading digital CAD/CAM & Guided Surgery systems
- ✓ BENEFIT Reduction of storage costs across all clinics
- ✓ BENEFIT Reduction of handling mistakes
- ✓ BENEFIT Easier training for staff across all clinics



## TRAINING & EDUCATION

WORLD-CLASS SUPPORT: OFFLINE & ONLINE.

**ON-SITE trainings** by TRI® for the technical training and introduction of clinicians, dental assistants, implant managers, dental technicians on the TRI® Dental Implant System within the TRI® Academy.

**TRI** ACADEMY

**ONLINE training** via Dental Campus online training program for full certification of implantology master. The platform has been developed with world-leading dental clinicians from around the world.

**DC** Dental Campus™

**Customized e-learning education portal:** TRI® will build and provide a unique and customized online classroom academy in which all dentist owners and assistants are continuously trained on products and sales processes.





## FAIR PRICE & CONDITIONS

### SAVE UP TO 50%.

- ✓ Cutting-edge pricing with up to 50% below leading premium players around the world. Save compared to the leading implant providers and invest in marketing instead!
- ✓ Optimize your financial performance & management with our financial experts in-house!



## SERVICE & SUPPORT

### WE TAKE CARE.

- ✓ Dedicated Key Account Manager for your DSO group
- ✓ Lifetime Warranty on all implants
- ✓ Barcode Based Storage Management
- ✓ 1000 day exchange rate of all products
- ✓ Direct technical hotline for support
- ✓ Webshop ordering 24/7
- ✓ Quality certification for all clinics
- ✓ Branded Packaging: TRI® offers individualized branded packages



## ACCELERATOR PROGRAM

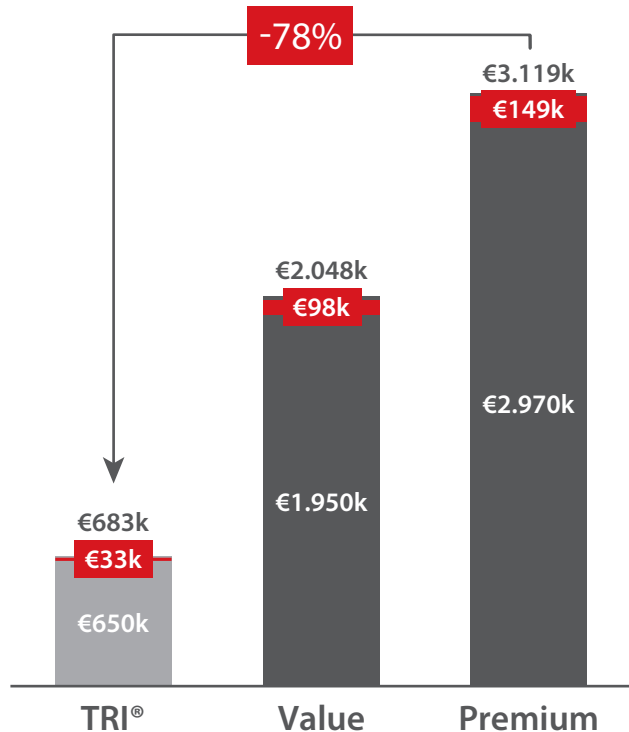
### FAST & TOP-OF-MIND.

- ✓ No conversion barrier as all clinics are supplied with the necessary instrument equipment as part of a collaboration.
- ✓ Activate your DSO with detailed monitoring on performance and lead KPI's.

# SIGNIFICANT CHAIR TIME SAVING WITH TRI® PROSTHETIC SOLUTIONS.

<p>TIME-LINE</p>	<p>PREPARE INSTRUMENT</p>	<p>PLACE IMPRESSION POST</p>	<p>CLOSE SCREW CHANNEL WITH WAX</p>	<p>TAKE THE IMPRESSION</p>	<p>REMOVE THE WAX</p>	<p>REMOVE THE IMPRESSION POST</p>	<p>1.30 min</p>	<p>TOTAL TIME</p>	
<p>COMPETITOR</p>							<p>7.70 min</p>		

# MINIMUM CAPITAL LOCK-UP FOR STORAGE WITH “ONE FITS ALL” PLATFORM BY TRI® COMPARED TO COMPETITORS (3 PLATFORMS).



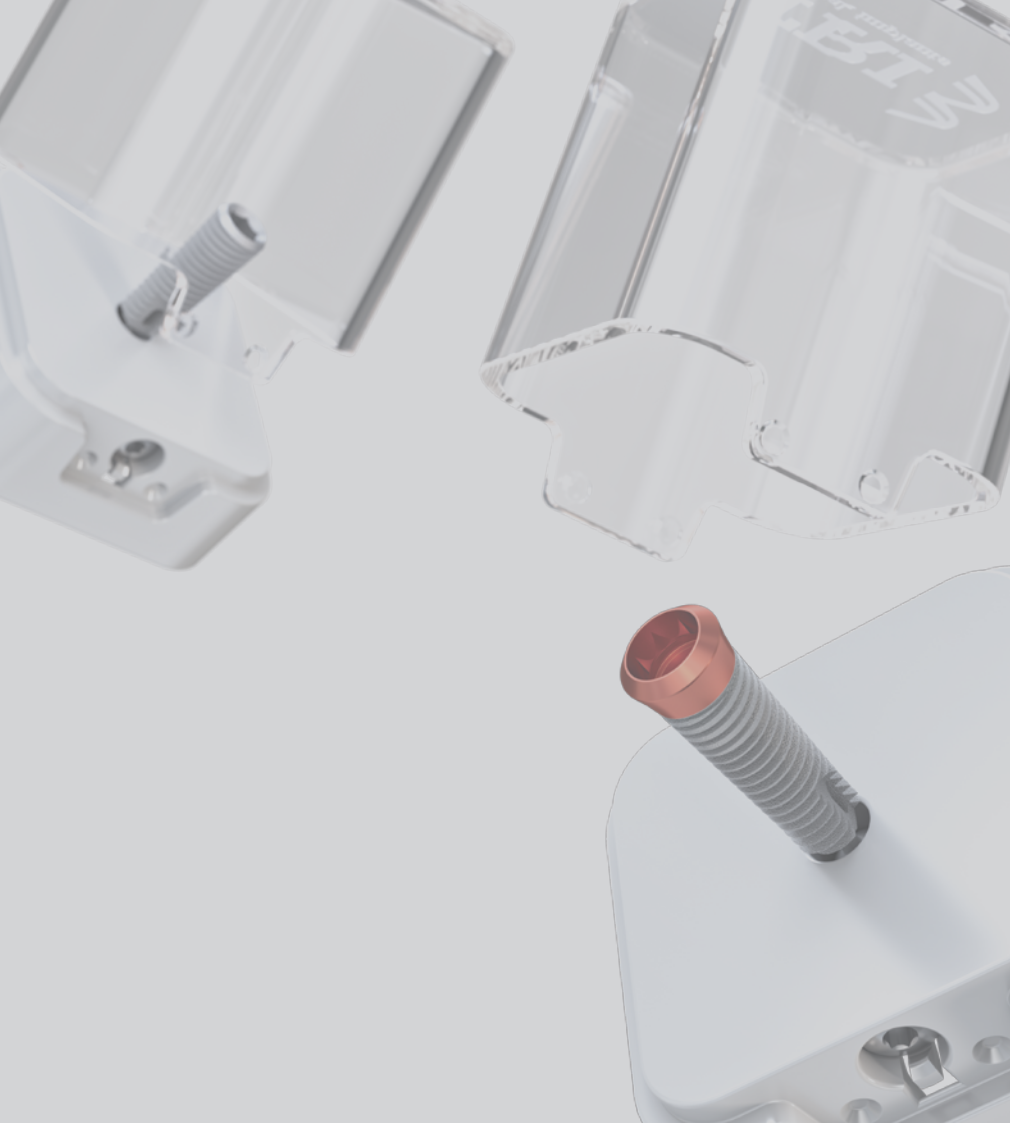
## ASSUMPTIONS

- ✓ TRI® “ONE FITS ALL” vs 3 Platform Competitors
- ✓ Price: TRI® vs Value vs Premium
- ✓ Average Stock Turn: 3,5 months
- ✓ 200 clinics / average 50 implants
- ✓ Capital Cost 5%

■ Storage Cost

■ Capital Cost







Become a TRI® Follower     

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